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IN THE UNITED STATES BANKRUPTCY COURT
FOR THE DISTRICT OF DELAWARE

IN RE:)
)
) Case No.
FTX TRADING LTD., et al.)
) 22-11068 (JTD)
Debtors.)

EXAMINATION OF
FOTIOS KONSTANTINIDIS

TAKEN ON

TUESDAY, FEBRUARY 27, 2024

CERTIFIED STENOGRAPHER:

JESSIE WAACK, RDR, CRR, CCRR, NYRCR, NYACR,
CCR-NJ (No. 30XI008238700) CSR-TX (No. 11958)
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REALTIME SYSTEMS ADMINISTRATOR
JOB NO.: 1105009

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2 problems are not pervasive in the
3 CoinMarketCap aggregated data?

4 A. Correct. Yes.

5 Q. And the basis for that is what's
6 been reported by CoinMarketCap to the
7 public, correct?

8 A. Yes. My basis for that is the
9 documentation they provide about the
10 measures they take to protect whoever
11 consumes that data.

12 Q. Did you exclude from any of your
13 data, volume data, lower scoring exchanges
14 that are reported by CoinMarketCap?

15 A. No. Because just like I believe
16 in the original report by Mr. Lu, the data
17 aggregators when you extract historical
18 data, they do not provide the different
19 cryptocurrencies that they correspond to.

20 Q. So isn't it true that one of the
21 reasons that CoinMarketCap would reduce the
22 rating of an exchange is because of
23 concerns about their trading data?

24 A. In many cases, CoinMarketCap
25 doesn't even include exchanges that they

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2 have low ranking. This is why I am relying
3 on their data.

4 Q. But you would agree that there
5 are, within the exchange pool that
6 CoinMarketCap is reporting, there are
7 higher ranked exchanges and lower ranked
8 exchanges, correct?

9 A. But in most of the cases, they're
10 the higher ranked exchanges that they
11 provide. And based on the data I saw, for
12 example, comparing Professor Lu -- excuse
13 me, Professor Howell's volume with
14 CoinMarketCap, she uses the 510,000 as the
15 average volume for the estimation period.

16 If you add LBank to that, you
17 get -- you get up to 1.7 million. And the
18 CoinMarketCap reported volume is 1.8.

19 So there's 100,000 difference
20 between the two, which I believe probably
21 comes from a decentralized exchange or
22 rating or any other reputable exchange that
23 would provide that extra volume.

24 So based on the data I saw, it
25 makes perfect sense that CoinMarketCap does

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2 establish or that the KO model does not
3 apply to cryptocurrency?

4 A. My opinion is that the KO model
5 is not a discount model, first of all.

6 And then, secondly, it cannot be
7 applying to anything outside of the data
8 that it was used for.

9 Q. Can you elaborate on what you
10 mean by cannot be used -- cannot be applied
11 to anything outside of the data that it was
12 used for?

13 A. Yes. In the 2016 paper, it's
14 using portfolio transition orders. This is
15 when an investor call a broker and they
16 move -- they make certain moves on the
17 market for them, buy or sell.

18 The KO model is based on the idea
19 of a bet, which is statistically
20 independent, two bets from each other,
21 which means that these are not
22 transactions. You need to know the mind of
23 the investor.

24 In the cryptocurrency market,
25 when I have a transaction, it's spread out

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2 into five or six or ten, so it's impossible
3 to know, oh, this transaction -- do this
4 transaction belong to one bet or these are
5 10 different bets.

6 So, first of all, this is not
7 practical to understand what a bet is, so
8 you cannot use it in the cryptocurrency
9 market.

10 The second point is unlike the
11 normal discount models, Finnerty, Chaffe,
12 Longstaff, Ghaidarov, we clearly say these
13 are discounts, and they checked against
14 benchmark data. The KO model never makes a
15 case about being a discount model.

16 So for those reasons, it cannot
17 be applied outside the data set it was used
18 for.

19 Q. You're not aware of any -- you're
20 not aware of any situation where the KO
21 model was applied to cryptocurrency?

22 A. For which purposes?

23 Q. For any purpose. You said it
24 can't be used for cryptocurrency markets.

25 MR. TOROSIAN: Objection to form.